



Kirsten  
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Last Best Custom Creations (LBCC) evolved from our primary family business, Ruana Knife Works, Inc., and a desire to utilize beautiful scrap materials like leather and antler. Our new venture focuses strongly on re-use and sustainability, so we do our best to also use barn wood, scrap metal, and up-cycled materials for our displays and rely on other small Montana businesses to help bring our rustic gifts to you. THANK YOU for supporting our small Montana business!



# Spring Newsletter 2022

## New Designs and Displays for 2022

We've gotten great feedback and have created some new displays and many new designs that reflect the best parts of Montana.

WE HAVE A LIMITED NUMBER OF DISPLAYS,  
SO PLEASE ORDER EARLY!

We now have more than fifty designs to choose from and can modify some of them for your specific needs.

This also allows for shops in the same area to carry our products, just different styles and designs. See the line sheet for all of our designs and wholesale packages.

## Logo Merchandise

We work with a number of businesses and individuals on brand promotion, customer giveaways, and swag. We can do keychains, bag-tags, ornaments, magnets, coasters and more! Get a hold of us for a quote.



## Washington - Oregon - Idaho - South Dakota

We have branched out of Montana this year to include some of our favorite surrounding states, as well as options that aren't state specific. Many of the designs you see in the line sheet can be modified for other states, but we're also happy to do custom designs and logos - just let us know what you'd like to see! Other state and animal shapes are also available upon request.



# LBCC 2022 Designs

Some of these designs can be customized - just ask! And don't forget that these look great with your logo as well!



## Wholesale / MSRP

- Keychains \$4 / \$8
- S Magnets \$4 / \$8
- M Magnets \$5 / \$10
- Bag Tag \$5 / \$10
- Ornament \$5 / \$10

## Elk Antler Tips

These are great as zipper pulls, bag tags, or keychains. We include a variety of sizes. Wholesale \$4 / MSRP \$8



# LBCC 2022 Wholesale Displays / Packages

These packages allow for a smaller minimum quantity per design  
AND a reduced price on the displays.

(To order a package, please see the last page of the line sheet.)

\$385

Retail Value \$720



## BARNWOOD EASEL - 11"x17"

Package Includes:

42 Keychains, 16 Bag-Tags  
16 Ornaments & 8 Antler Pulls

\$799

Retail Value \$1536



## POST - 5"x7"x18"

(Rotating Display)

Package Includes: 48 Keychains, 24 Bag-tags, 24 Ornaments,  
24 Antler Pulls, 30 Small & 24 Medium Magnets



## TREE - 5"x7"x14"

Total height 26"

(Rotating Display)

Package Includes:

48 Keychains, 24 Bag-tags, 24  
Ornaments, 24 Antler Pulls, 30 Small  
& 24 Medium Magnets



\$799

Retail Value

\$1536

**Because of the natural and up-cycled materials we use, there will be some size and color variations in all of our displays.**



| Standard Designs require > 8 pcs/design | KC | S Mag | M Mag | BT | Orn | CKC | CSM | CMM | CBT | COrn | DETAILS |
|---|----|-------|-------|----|-----|-----|-----|-----|-----|------|---------|
| Cowboy Up                               |    |       |       |    |     |     |     |     |     |      |         |
| Huckleberry                             |    |       |       |    |     |     |     |     |     |      |         |
| GNP Shield                              |    |       |       |    |     |     |     |     |     |      |         |
| Glacier Goat                            |    |       |       |    |     |     |     |     |     |      |         |
| Yellowstone Bison                       |    |       |       |    |     |     |     |     |     |      |         |
| Rip                                     |    |       |       |    |     |     |     |     |     |      |         |
| Beth                                    |    |       |       |    |     |     |     |     |     |      |         |
| Bozeman Bobcat                          |    |       |       |    |     |     |     |     |     |      |         |
| B Town                                  |    |       |       |    |     |     |     |     |     |      |         |
| Butte America                           |    |       |       |    |     |     |     |     |     |      |         |
| Helena Firetower                        |    |       |       |    |     |     |     |     |     |      |         |
| Missoula - Drinking town                |    |       |       |    |     |     |     |     |     |      |         |
| Merry Christmas                         |    |       |       |    |     |     |     |     |     |      |         |
| BF Wander                               |    |       |       |    |     |     |     |     |     |      |         |
| BF Believe                              |    |       |       |    |     |     |     |     |     |      |         |
| Into the Forest                         |    |       |       |    |     |     |     |     |     |      |         |
| Steinbeck Quote                         |    |       |       |    |     |     |     |     |     |      |         |
| <b>CUSTOM / LOGOS</b>                   |    |       |       |    |     |     |     |     |     |      |         |
|   |    |       |       |    |     |     |     |     |     |      |         |
|   |    |       |       |    |     |     |     |     |     |      |         |
|   |    |       |       |    |     |     |     |     |     |      |         |
| <b>Sub Total</b>                        |    |       |       |    |     |     |     |     |     |      |         |

|                     |  |  |  |  |  |  |  |  |  |  |                       |
|---------------------|--|--|--|--|--|--|--|--|--|--|-----------------------|
| <b>TOTAL SM MT</b>  |  |  |  |  |  |  |  |  |  |  | X \$4 =               |
| <b>TOTAL MED MT</b> |  |  |  |  |  |  |  |  |  |  | X \$5 =               |
|                     |  |  |  |  |  |  |  |  |  |  | Antler Tips X \$4 =   |
|                     |  |  |  |  |  |  |  |  |  |  | Closeout KCs X \$2 =  |
|                     |  |  |  |  |  |  |  |  |  |  | Shipping              |
|                     |  |  |  |  |  |  |  |  |  |  | Cust Designs X \$10 = |
|                     |  |  |  |  |  |  |  |  |  |  | Other                 |
|                     |  |  |  |  |  |  |  |  |  |  |                       |
|                     |  |  |  |  |  |  |  |  |  |  | <b>TOTAL</b> \$       |

**Wholesaler Information:**  
 Shipping product only = \$20 Product + Display(s) ≥ \$30  
 Custom orders - \$10 / Design change + 10 Business days  
**NEW Wholesalers = \$160 minimum**  
**Existing Wholesalers = \$120 minimum**  
 Barnwood Easel (w/o pkg) \$40  
 Post (w/o pkg) \$50  
 Tree (w/o pkg) \$55  
 Barnwood Easel Package: \$385 = 42 kcs, 16 bt, 16 orn, 8 ap RET VALUE \$720  
 Tree OR Post Package: \$799 = 48 kcs, 30 smag, 24 mmag, 24 orn, 24 bt, 24 ap RET VALUE \$1536

Payment method: CC Venmo @LastBestCC Check # \_\_\_\_\_



# **LBCC WHOLESALE DISPLAY PACKAGES 2022**

**Tree OR Post = \$799    Retail Value = \$1536**

- (6) KC Design 1 \_\_\_\_\_
- (6) KC Des 2 \_\_\_\_\_
- (6) KC Des 3 \_\_\_\_\_
- (6) KC Des 4 \_\_\_\_\_
- (6) KC Des 5 \_\_\_\_\_
- (6) KC Des 6 \_\_\_\_\_
- (6) KC Des 7 \_\_\_\_\_
- (6) KC Des 8 \_\_\_\_\_

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- (6) S Mag Des 1 \_\_\_\_\_
- (6) S Mag Des 2 \_\_\_\_\_
- (6) S Mag Des 3 \_\_\_\_\_
- (6) S Mag Des 4 \_\_\_\_\_
- (6) S Mag Des 5 \_\_\_\_\_

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- (6) M Mag Des 1 \_\_\_\_\_
- (6) M Mag Des 2 \_\_\_\_\_
- (6) M Mag Des 3 \_\_\_\_\_
- (6) M Mag Des 4 \_\_\_\_\_

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- (6) Orn Des 1 \_\_\_\_\_
- (6) Orn Des 2 \_\_\_\_\_
- (6) Orn Des 3 \_\_\_\_\_
- (6) Orn Des 4 \_\_\_\_\_

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- (6) BT Des 1 \_\_\_\_\_
- (6) BT Des 2 \_\_\_\_\_
- (6) BT Des 3 \_\_\_\_\_
- (6) BT Des 4 \_\_\_\_\_

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- (24) Antler Pulls** \_\_\_\_\_

**Barnwood Easel \$385 - Retail Value = \$720**

- (6) KC Design 1 \_\_\_\_\_
- (6) KC Des 2 \_\_\_\_\_
- (6) KC Des 3 \_\_\_\_\_
- (6) KC Des 4 \_\_\_\_\_
- (6) KC Des 5 \_\_\_\_\_
- (6) KC Des 6 \_\_\_\_\_
- (6) KC Des 7 \_\_\_\_\_

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- (8) BT Des 1 \_\_\_\_\_
- (8) BT Des 2 \_\_\_\_\_

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- (8) Orn Des 1 \_\_\_\_\_
- (8) Orn Des 2 \_\_\_\_\_

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- (8) Antler Pulls** \_\_\_\_\_

Business \_\_\_\_\_

Contact \_\_\_\_\_

Billing Address \_\_\_\_\_

Shipping Address \_\_\_\_\_

Phone \_\_\_\_\_

Email \_\_\_\_\_

**TOTAL:**

Payment method:    CC    Venmo @LastBestCC    Check # \_\_\_\_\_

- \_\_\_\_\_ Turnaround time - Orders are typically filled within 30 days, and often less. Custom designs may require additional time.
- \_\_\_\_\_ Leather is a natural material, there are color, texture, and thickness variations in all of the upcycled leather we use from RKW, Inc.
- \_\_\_\_\_ Designs and displays may vary and change slightly due to the nature of our natural and up-cycled materials at our discretion.
- \_\_\_\_\_ May we link to you on social media?    We do not sell online, and prefer to send our customers directly to you.
- \_\_\_\_\_ May we use your LBCC logo merchandise for promotional purposes?

**Signature:** \_\_\_\_\_

**Date:** \_\_\_\_\_